

O'BRIEN

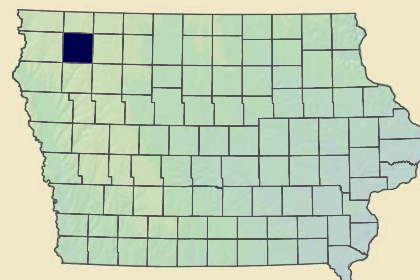
2004 ANNUAL COUNTY PROFILE

Executive Summary

As of 2003, O'Brien County's largest private sector was Education & Health Services, representing 22.43 percent (1,336) of the county's total covered employment of 5,955. Over 90 percent of the employment in this sector was in the Health Services industry. Although the county's total employment decreased by 3.95 percent since 2002, the average annual wage increased by 1.80 percent to \$21,598 for all industries.

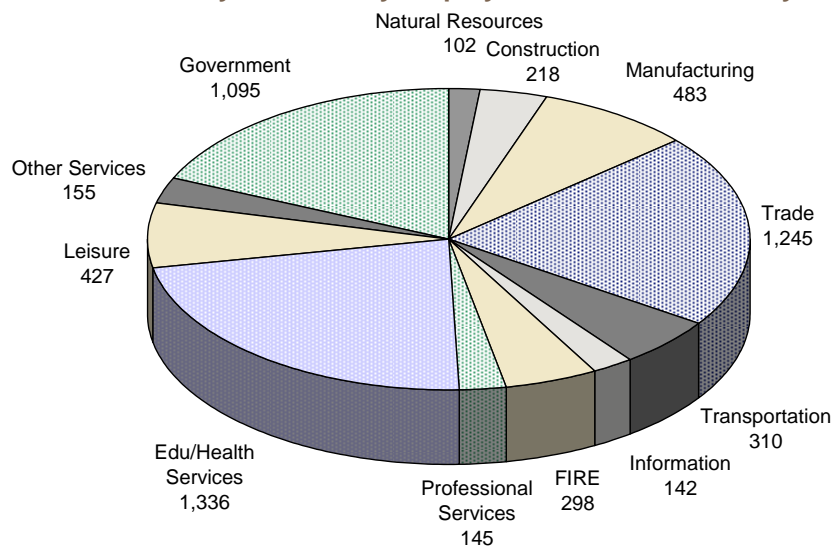
O'Brien County's average weekly wage for all industries was \$415 for 2003. This was an increase of 1.72 percent since 2002. The highest average weekly wage for a private sector was Transportation & Utilities, averaging \$633 with gross total wages of \$10.2 million. The Construction sector had the largest percentage increase in average weekly wage of over 8.60 percent (\$38) since 2002.

STATE OF IOWA



O'Brien County

2003 Industry Breakout by Employment in O'Brien County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment

Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Village Northwest Unlimited	Health Services
2	Northwest Iowa Health Center	Health Services
3	Van Wyk Inc	Transport./Warehousing
4	Hy-Vee Food Stores	Retail Trade
5	Comm Memorial Health Center	Health Services
6	Maintainer Corporation Of Iowa	Manufacturing
7	Prairie View Leasing	Health Services
8	Baum Harmon Mercy Hospital	Health Services
9	Associated Milk Producers	Manufacturing
10	Midwest Farmers Cooperative	Wholesale Trade

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	5,955	0.42 ¹
Average Weekly Wage	\$415	70.2 ²
Largest Private Sector: Education/Health Services	1,336	0.75 ³

¹ Percent is based on statewide covered employment of 1,404,476

² Percent is based on statewide average weekly wage of \$591

³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	14,627	55
Growth % since 1990	-5.3%	79
2003 Unemployment Rate	3.4%	84
2002 Per Capita Personal Income	\$26,632	35
2000 Median Household Income	\$35,758	57

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in O'Brien County

Reporting Units				Employment		
2002	2003	% Change		2002	2003	% Change
558	561	0.54%	Total All Industries	6,200	5,955	-3.95%
509	514	0.98%	Private Business	5,131	4,860	-5.28%
18	19	5.56%	Ag/Natural Resources & Mining	100	102	2.00%
59	60	1.69%	Construction	203	218	7.39%
26	29	11.54%	Manufacturing	765	483	-36.86%
133	130	-2.26%	Trade	1,252	1,245	-0.56%
45	42	-6.67%	Wholesale Trade	437	430	-1.60%
88	88	0.00%	Retail Trade	815	815	0.00%
37	35	-5.41%	Transportation & Utilities	309	310	0.32%
12	14	16.67%	Information	119	142	19.33%
45	47	4.44%	Finance, Insurance, and Real Estate	291	298	2.41%
36	37	2.78%	Professional & Business Services	141	145	2.84%
59	57	-3.39%	Education & Health Services	1,341	1,336	-0.37%
41	40	-2.44%	Leisure & Hospitality	463	427	-7.78%
44	47	6.82%	Other Services	149	155	4.03%
49	47	-4.08%	Government	1,069	1,095	2.43%
7	8	14.29%	State	29	30	3.45%
33	33	0.00%	Local	975	1,001	2.67%
9	6	-33.33%	Federal	65	63	-3.08%

QUICK FACTS

O'Brien County's
Largest
Industries by
Worksites

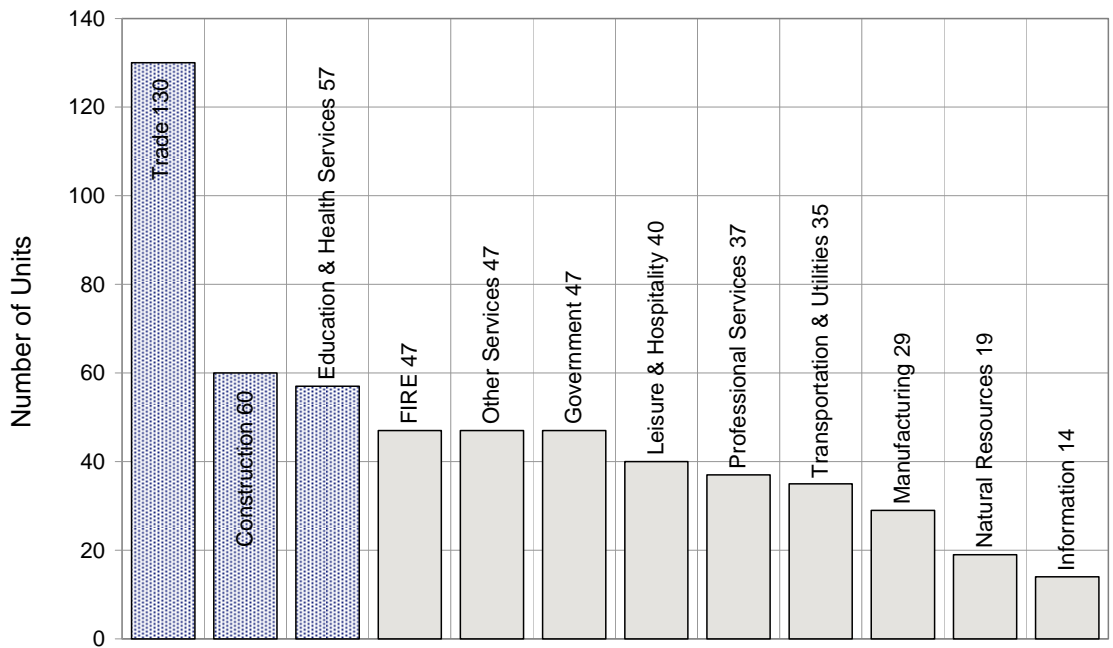
Wholesale & Retail
Trade
130

Construction
60

Education & Health
Services
57

Reporting Units by Industry in 2003 in O'Brien County

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate;

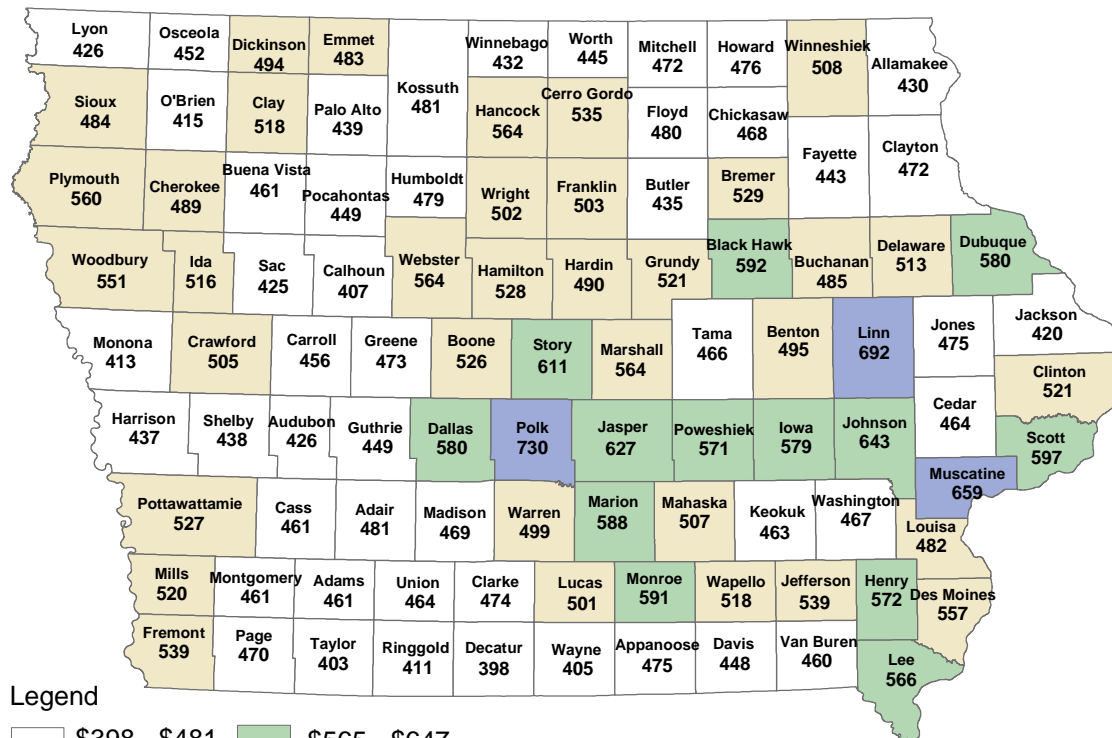
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in O'Brien County

Average Annual Wage				Average Weekly Wage		
2002	2003	% Change		2002	2003	% Change
\$ 21,216	\$ 21,598	1.80%	Total All Industries	\$ 408	\$ 415	1.72%
\$ 20,673	\$ 21,118	2.15%	Private Business	\$ 398	\$ 406	2.01%
\$ 20,687	\$ 22,268	7.64%	Ag/Natural Resources & Mining	\$ 398	\$ 428	7.54%
\$ 22,959	\$ 24,945	8.65%	Construction	\$ 442	\$ 480	8.60%
\$ 26,037	\$ 27,902	7.16%	Manufacturing	\$ 501	\$ 537	7.19%
\$ 19,752	\$ 19,698	-0.27%	Trade	\$ 380	\$ 379	-0.26%
\$ 30,235	\$ 29,638	-1.98%	Wholesale Trade	\$ 581	\$ 570	-1.89%
\$ 14,132	\$ 14,454	2.28%	Retail Trade	\$ 272	\$ 278	2.21%
\$ 32,669	\$ 32,919	0.76%	Transportation & Utilities	\$ 628	\$ 633	0.80%
\$ 22,512	\$ 22,460	-0.23%	Information	\$ 433	\$ 432	-0.23%
\$ 28,409	\$ 28,802	1.38%	Finance, Insurance, Real Estate	\$ 546	\$ 554	1.47%
\$ 25,648	\$ 24,946	-2.74%	Professional & Business Services	\$ 493	\$ 480	-2.64%
\$ 18,532	\$ 19,384	4.60%	Education & Health Services	\$ 356	\$ 373	4.78%
\$ 5,889	\$ 6,299	6.96%	Leisure & Hospitality	\$ 113	\$ 121	7.08%
\$ 16,514	\$ 17,687	7.10%	Other Services	\$ 318	\$ 340	6.92%
\$ 23,820	\$ 23,731	-0.37%	Government	\$ 458	\$ 456	-0.44%
\$ 33,377	\$ 35,881	7.50%	State	\$ 642	\$ 690	7.48%
\$ 22,947	\$ 22,771	-0.76%	Local	\$ 441	\$ 438	-0.68%
\$ 32,651	\$ 33,580	2.85%	Federal	\$ 628	\$ 646	2.87%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

O'Brien
\$415

Rank
Among All 99
Iowa Counties
-93-

Statewide
\$591

Nation*
\$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

**Iowa Workforce
Development,
Employment
Statistics Bureau**

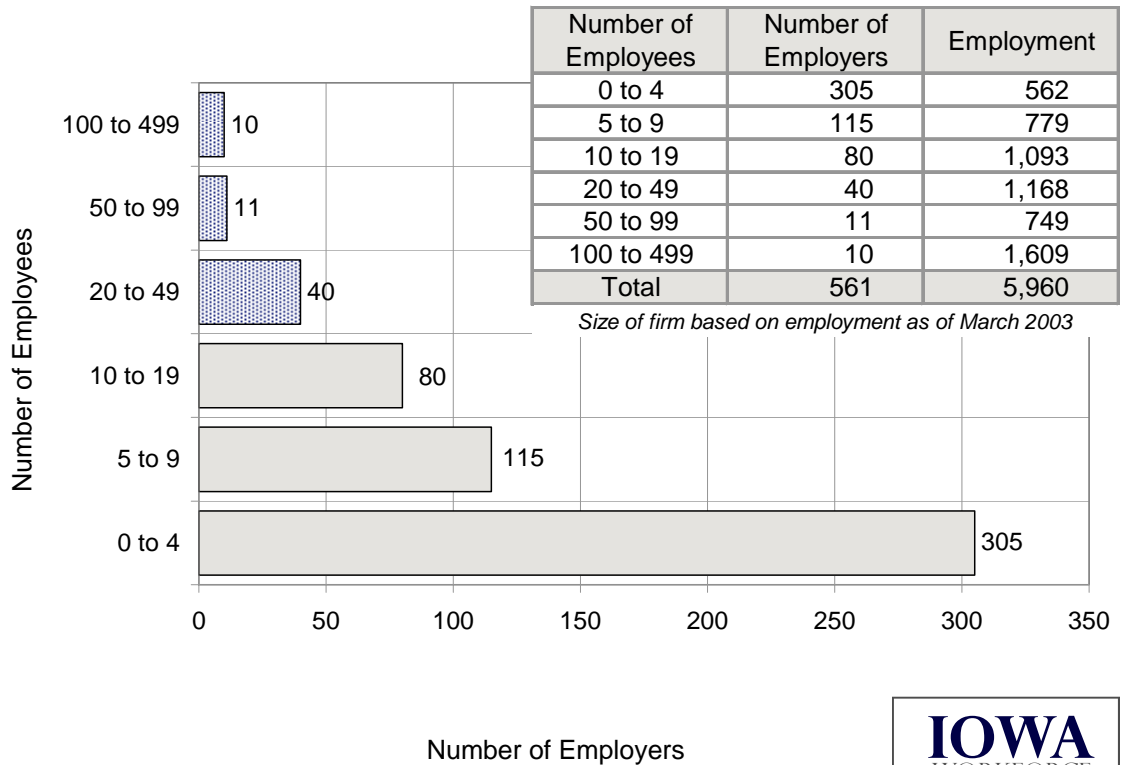
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*Equal opportunity employer/
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request to individuals with
disabilities.*

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2003 Size of Firm in O'Brien County



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WORKFORCE
DEVELOPMENT

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OFFICIAL BUSINESS
PENALTY FOR PRIVATE USE \$300

